

CHAIRPERSON OPENING REMARKS

Data, decided.

*A day for the people who
turn the AI thesis into the
operating reality.*

John Shaw

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01 • THE REALITY

95% of enterprise AI pilots never reach production.¹

02 • AGENTIC AI — DIGITAL WORKERS

Agents now resolve tickets, review contracts and run procurement.

100–200%

Typical ROI, with 30–70% less manual work.

THE BOARD ASKS

"Who is accountable when an agent makes a bad call?"

1 • Forbes, Aug 2025 — "Why 95% of AI pilots fail."

03 • AI-NATIVE ENGINEERING

Code, tests and reviews generated at machine speed.

40%+

Engineering productivity and faster releases.

THE BOARD ASKS

"Are we building software assets — or liabilities?"

BEFORE WE BEGIN – A QUICK SHOW OF HANDS

Raise your hand if you have a
generative AI strategy.
Now keep it up if your data is
ready for it.

That gap – that's the whole agenda.

Four shifts behind today's agenda.

Centralized data platforms → Data products with P&L ownership

Batch ETL and fragmented silos → A real-time, governed data layer

AI pilots and experiments → Agentic AI in core workflows

Chasing the next model → Measuring the return

01

THE MANDATE IS BEING REWRITTEN

Who owns the data now?

Third-party LLMs, federated ownership, sovereignty. The CDAO is becoming the architect of institutional memory — not the keeper of the warehouse.

02

THE UNGLAMOROUS PREREQUISITE

AI is only as
honest as the
data beneath it.

Stale data is the root cause of hallucination. Readiness, trust frameworks and a governed, real-time data layer are the prerequisite — not the upgrade.

RECEIPTS, NOT ROADMAPS

The next
breakthrough
isn't a model.
It's ROI.

A business owner, a P&L target and a
number on every initiative. We close
the day speaking the board's language.

*Three questions. One room
equipped to answer them.
Let's begin.*